



Salt Lake Community Action Program
764 S 200 W SLC, Utah 84101
(801)359-2444v (801)355-1798 (f) www.slcap.org

SALT LAKE COMMUNITY ACTION PROGRAM REPLACEMENT FURNACE BID 2011

The Salt Lake Community Action Program (SLCAP) is accepting bids for the purchase of natural gas fired replacement furnaces. This bid is for furnaces only, the furnaces will be installed by our in house HVAC crews. The furnaces will be used in the agency's Weatherization Assistance Program (WAP). The WAP provides energy efficiency upgrades to low-income peoples homes, at no cost to them. Our service area is Salt Lake County and Tooele County. SLCAP is a 501 c(3) non-profit corporation.

We expect to purchase at least 300 furnaces and up to 600 furnaces a year depending on available funding.

Bid requirements.

Bids must be received no later than 4:00 pm on October 14, 2011, at the SLCAP offices located at 764 South 200 West, Salt Lake City, Utah 84101. Mark the outside of the bid package "Natural Gas Fired Furnace Bid 2011".

All furnaces must conform to:

ANSI Z21.47-1998 and ANSI Z223.1-1999 (same as NFPA 54-1999).

SLCAP keeps an inventory of up to 30 furnaces but on any given day we may need to pick up 3 furnaces from the successful bidder's warehouse. The successful bidder must keep enough inventory on hand to accommodate this eventuality.

We will be purchasing a wide variety of furnaces with a full range of Btuh outputs and air flow directions. Most furnaces must have an AFUE of 95% or better with a fully sealed combustion chamber. We will be purchasing some furnaces with an AFUE of 80% and upwards of 70 furnaces that are approved for use in mobile homes. All must be Energy Star rated.

We are mainly interested in single stage models, but if the price is reasonable we may purchase two stage variable speed models, or even modulating variable speed models. Also we are mainly interested in models with PSC motors, but if the price is reasonable we may purchase models with ECM motors.

Ideally the successful bidder will be able to provide all of the types listed above. However, SLCAP reserves the right to select several suppliers.

Selling of heating equipment and supplies must be an integral part of the successful bidder's business.

We anticipate that we will enter into a purchase agreement with the successful bidder for the period of one year with an option to extend the agreement for a second year if both parties agree.

The bid must include the following.

A chart similar to the one below, listing all furnaces offered for purchase under this bid.

Manufacturer	Model Name and Number	AFUE %	Nominal Output Btuh	Airflow in Tons	Flue Size and Type	Airflow Direction	Motor Type (PSC/ ECM)	Price Per Unit \$

A copy of the installation requirements and instructions of the furnaces.

A description of the warranty of the furnaces. We would expect something along the lines of 10 parts and lifetime heat exchanger.

Documentation of the country of manufacture of the furnaces.

Documentation that the furnaces conform to:

ANSI Z21.47-1998 and ANSI Z223.1-1999 (same as NFPA 54-1999). And a statement that all furnaces purchased during the purchase agreement term will meet this standard..

Documentation of the company's liability insurance with coverage amounts listed.

A statement that if successful the bidder will abide by these terms throughout the term of the purchase agreement.

Information regarding your company, such as its size, annual sales, how long you have been in business, and anything else that shows the strength of your company. Be sure to include information about your warehouse and what type of parts inventory you keep on hand.

Provide details of the payment terms for our purchases from your company.

Factors in selecting the successful bidder will include but are not limited to: Price per unit, AFUE, installation requirements, product availability, reviews of products offered, strength of the company, country of manufacture of the furnaces, and payment terms.

For more information contact Dale Canning (801)214-3112

Invitation to Bid to Provide Natural Gas Fired Furnaces.

The Salt Lake Community Action Program (SLCAP) is accepting bids for natural gas fired furnaces. We expect to purchase at least 300 furnaces and up to 600 furnaces a year. This is for furnaces only, they will be installed by our in house HVAC crews. The furnaces will be used in the agency's Weatherization Assistance Program (WAP). The WAP provides energy efficiency upgrades to low-income peoples homes, at no cost to them. Our service area is Salt Lake County and Tooele County. SLCAP is a 501 c(3) non-profit corporation. Bids must be received no later than 4:00 pm on October 14, 2011 at the SLCAP offices located at 764 South 200 West, Salt Lake City, Utah 84101. To obtain a bid packet contact Dale Canning (801)214-3112 or Laura Reilly (801)214-3115 or download the bid packet from www.slcap.org/wtzn.htm